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CHAUTAUQUA FOUNDATION

MISSION STATEMENT

Adopted by the Chautauqua Foundation Board of Directors, June 21, 2019.

The Chautauqua Foundation, Inc. exists to support the Chautauqua Institution through the preservation, the appropriate use, and the growth of endowment funds.

STATEMENT OF PURPOSE

Article II, Corporate Charter May 14, 1937

Chautauqua Foundation, Inc., was formed in May 1937 for the following stated purposes:

I To assist the Chautauqua Institution, Chautauqua, New York, in carrying out and extending its educational, religious and other purposes.

II To solicit, receive, and to acquire by gift, purchase, devise, bequest, or in other lawful ways, real and personal property.

III To hold such property and to invest and reinvest the same and receive the income thereof and to pay said income, less proper expenses, at least annually to the Chautauqua Institution, Chautauqua, New York, for the furtherance of its corporate purposes; except that, if this corporation acquires property for particular purposes or subject to specific conditions, neither said property nor the income therefrom shall be paid or transferred to the Chautauqua Institution, unless said Institution fulfills such purposes and conditions.

If Chautauqua Foundation, Inc., receives property, by gift, devise or bequest, subject to conditions or for specific purposes, which conditions and purposes the Chautauqua Institution fails, refuses or has not the corporate power to observe or carry out, such property shall be disposed of as directed by any court having jurisdiction.

IV Upon such terms as it approves, to dispose of any of its property which it deems unwise to hold.

V In case the Chautauqua Institution ceases to exist or to function in accordance with its corporate purposes, to pay over its income and hold or dispose of its property for the benefit of some similar religious or educational institution, as may be directed by any court having jurisdiction.

VI To do all lawful things proper or needful to accomplish the purposes herein before expressed.

MESSAGE FROM LEADERSHIP

Dear friends.

As the new executive director and board chair of the Chautaugua Foundation, we are excited to report to you on the work of the Foundation. This report covers the ninemonth fiscal period ended on December 31, 2019, reflecting the change we made to the fiscal year end of the Foundation from March 31 to December 31. This change was part of a comprehensive plan to align the financial reporting of the Foundation with Chautauqua Institution and to allow us to report on investment activity using a more commonly recognized annual period. Future reports will be made based on full 12-month periods ending on December 31.

As we report to you in August 2020 on the fiscal period ended December 31, 2019, we are struck by the vast difference between the world today and the world eight months ago. Chautauqua, like communities around the globe, is wrestling with the realities of the COVID-19 pandemic. Critical issues of diversity and equality have once again moved to the forefront of the national consciousness. As a result, now more than ever, we see the invaluable role Chautaugua plays in building connections and in providing a platform for civil dialogue that leads to enhanced understanding and positive action. Indeed, this role is at the heart of the Institution's mission.

The Institution's new strategic plan, 150 Forward, includes a cross-cutting imperative for inclusion, diversity, equity and accessibility (IDEA). The goal of this imperative is to ensure everyone feels that they can engage as full and valued participants in the Chautauqua experience. When the IDEA imperative is combined with the strategic plan's objective to reach beyond the grounds and beyond the summer season, it is clear that Chautaugua has the potential to make an impact on the inclusiveness of communities well beyond the grounds. The Foundation is equally committed to integrating IDEA into its governance and organizational culture, and likewise to making an impact beyond Chautauqua.

The Chautauqua Foundation's mission is to support the Institution through the preservation, the appropriate use and the growth of endowment funds. With the impact of the pandemic on the 2020 season, the availability and use of endowment funds has become a key financial consideration. The Foundation has been working closely with the Institution to develop financial plans that ensure the viability of the Institution while also maintaining the sustainability and growth of the endowment and the faithful stewardship of these generous gifts. The Foundation is committed to ensuring the proper use of all endowment funds while maximizing the amount available to the Institution in a manner consistent with prudent financial management and with the Foundation's fiduciary duties.

In January 2020, the endowment's investment portfolio topped \$100 million. Although the portfolio was subsequently impacted by the COVID-related market downturn, our hedge fund portfolio — managed by Pointer Management, LLC served its intended purpose of mitigating the impact of the market decline. Since then — under the guidance of our Chief Investment Officer, Hirtle Callaghan & Co., LLC and the oversight of the Foundation Board's Investment Committee — the portfolio has rebounded nicely and it is now essentially back to pre-COVID levels. Our work going forward is focused on ensuring an optimal asset allocation in this complex environment to allow us to garner necessary investment returns while keeping risk and volatility at acceptable levels.

As we have communicated previously, effective January 1, 2020, the Office of Advancement moved from the Foundation to the Institution. This move helped to equip the Institution to implement its strategic plan, giving the Institution greater flexibility to pursue new approaches for increasing philanthropy including annual operating funds, capital projects and new endowment. The Foundation continues to work closely with and support the Advancement team, particularly in terms of raising new endowment funds which we believe provide the strongest form of financial stability, providing a reliable revenue stream to sustain Chautaugua's grounds and support its programming in perpetuity. While primary fundraising responsibilities now

reside within the Institution, the Foundation will continue to advocate for endowment; to play an active role in fundraising; and to pursue stronger ties with endowment donors. As part of that, we intend to focus, in particular, on the importance of unspecified endowment which — as the pandemic made clear — provides the most reliable and flexible support for the Institution in both good times and bad.

The pages to follow include information on more than 750 endowment funds across all program areas. These include more than \$3 million of new commitments during the nine month fiscal period; cumulative donations to endowment of more than \$75 million; and documented future commitments of more than \$55 million. We thank you, the benefactors who have made this endowment possible, for your generous support of, and your long-term investment in, our beloved Chautauqua.

Sincerely,

M. Timothy Renjilian Chair, Board of Directors Deb. h E Man

Deborah E. Moore, CPA **Executive Director**







FINANCIAL REPORT

Financial Overview

Effective January 1, 2020, the Office of Advancement was moved from the Foundation to the Institution. Also, effective January 1, 2020, the Foundation changed its fiscal year end from March 31 to December 31, creating a nine-month fiscal period from April 1, 2019 through December 31, 2019. The Foundation believes the benefits of the change in the fiscal year end are to align reporting of investment performance with a more commonly recognized time period and to align financial reporting with the Institution.

The Foundation's spending has previously included direct and indirect support to the Institution and administrative cost of running the Foundation. Indirect support represents the cost incurred by the Foundation in providing advancement services on behalf of the Institution. With the shift of advancement expense from the Foundation to the Institution, total spending from endowment will remain the same, allowing the Foundation to increase direct support from endowment to the Institution. The goal remains to balance the delivery of the maximum amount possible to the Institution and the Foundation's responsibility to long-term sustainability.

Direct support represents distributions to the Institution toward the operating budget for both specified and unspecified purposes. During the nine-month fiscal period ended December 31, 2019, no direct support was recognized because the 2019 direct support to the Institution was accrued at the Foundation as of March 31, 2019. The 2020 direct support to the Institution will be recorded in the same year it is paid to and recorded by

Fiscal Year Ended 3/31/19

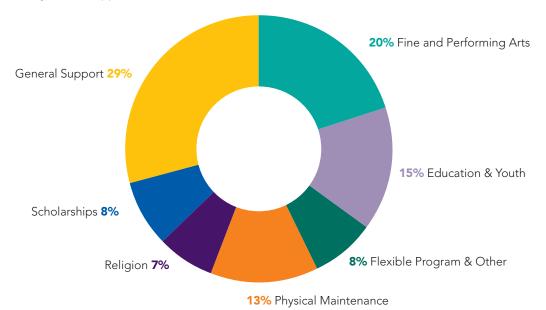


Calendar Year Ending 12/31/20

| Administrative | Direct Support to the |
|----------------|-----------------------|
| Expense | Institution in 2020 |

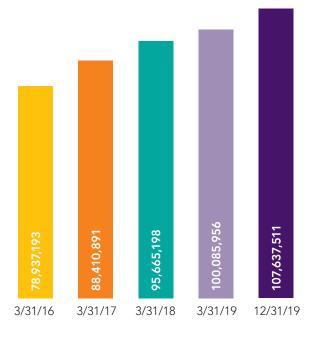
Endowment Net Assets by Area of Support

Endowment funds are comprised of board-designated and donor restricted endowments to be held in perpetuity for the benefit of the Institution. This chart represents the allocation of the total net asset balances of 765 active endowment funds as of December 31, 2019, by area of support.



Foundation Net Assets

During the nine-month fiscal period ended December 31, 2019, the net assets of the Foundation increased by \$7.6 million to reach \$107.6 million. Net assets are comprised of gifts already received and the net appreciation of those gifts, as well as the net discounted value of pledges and split-interest agreements.



Number of Active Endowment Funds

3/31/16

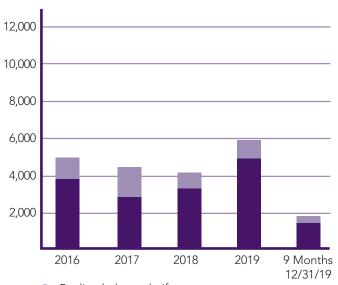
3/31/17

3/31/18

3/31/19

Endowment Cash Received

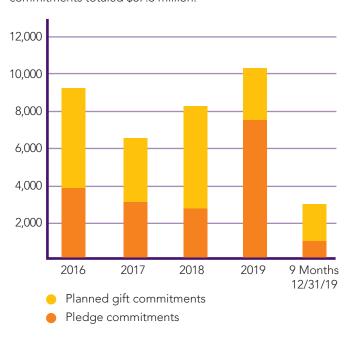
Over the past five fiscal periods, cash received from outright gifts and realized planned gifts totaled \$21.3 million.



Realized planned gifts

Endowment Commitments

Over the past five fiscal periods, pledge and planned gift commitments totaled \$37.3 million.



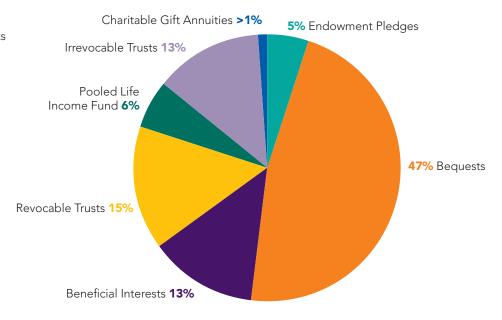
Pledge payments and outright gifts received

FINANCIAL REPORT (CON'T)

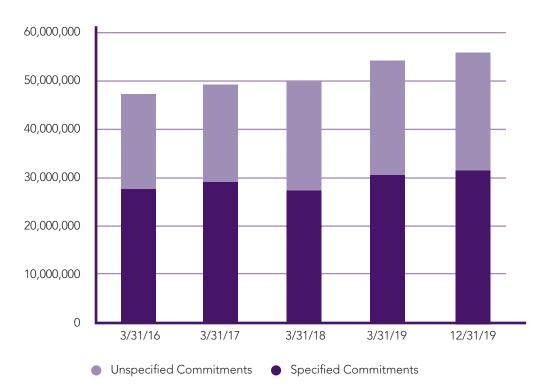
Future Commitments to Endowment

The Foundation has received both conditional and unconditional future commitments, when combined with the previously stated intentions of donors total \$55.8 million as of December 31, 2019. The unconditional commitments have a total gross value of \$10.8 million and are recorded in the financial statements at net discounted values of \$2.8 million for cash pledges and \$4.2 million for split-interest agreements. The split interest agreements include gifts to the pooled life income fund, irrevocable trusts, and the gift annuity program held at the National Gift Annuity Foundation (NGAF). The conditional commitments are not recorded in the financial statements and have a total gross value of \$42 million, which represents bequests, revocable trusts, and beneficial interests.

This chart represents \$55.8 million of future commitments to endowment by type of commitment.



The total future commitments to endowment has grown by \$8.5 million from \$47.3 million as of March 31, 2016 to \$55.8 million as of December 31, 2019.





FINANCIAL REPORT (CON'T)

Investment Summary

The Investment Committee regularly reviews investment policies, strategy, execution, and performance. Because asset allocation is the primary driver of a portfolio's total return over the long run, comparison of performance is viewed in the context of the portfolio's asset class holdings. The committee's oversight responsibilities cover \$104.6 million in invested assets, comprised of the following portfolios:

1) Endowment (\$99.9 million)

Individual endowment funds are pooled for investment purposes and tracked with unit accounting. This pooled approach enables endowment funds to collectively benefit from the diversification and efficiencies that are available to larger investors. Each endowment fund receives its proportionate share of return based on the market value of the endowment as a percentage of the total market value of the investment portfolio.

2) Temporarily restricted (\$1.4 million)

Other restricted funds are held and managed separately from the main endowment in one of two portfolios, employing conservative investment strategies. One portfolio is primarily held in cash and the other portfolio is invested in bonds as well as cash.

3) Pooled life income fund (\$3.3 million)

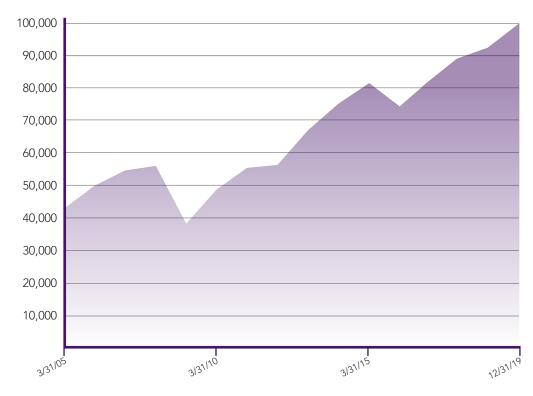
The management and investment strategy of the pooled life income fund (PLIF) is reviewed annually with Key Private Bank. At March 31, 2019, 44% of the PLIF assets were invested in equities, 51% in fixed income assets and 5% in alternative investments.

Each portfolio is managed according to its specific objectives, and has a unique asset allocation appropriate to those objectives. Investment performance is presented on a net basis, defined as total time weighted return after all investment management fees.

Hirtle, Callaghan & Co., LLC serves as the Foundation's Chief Investment Advisor and actively manages the majority of the endowment portfolio and the other restricted funds. The remaining portion of the main endowment is invested in a funds of hedge funds, managed by Pointer Management, LLC. The pooled life income fund is managed by Key Private Bank.

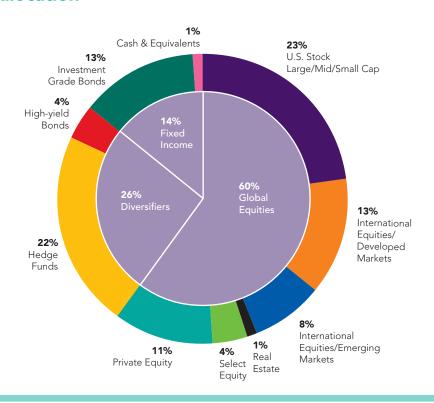
Endowment Investment Portfolio

This chart represents the endowment investment portfolio in thousands, which has grown by \$57.2 million, from \$42.7 million as of March 31, 2005, to \$99.9 million as of December 31, 2019.



Endowment Asset Allocation

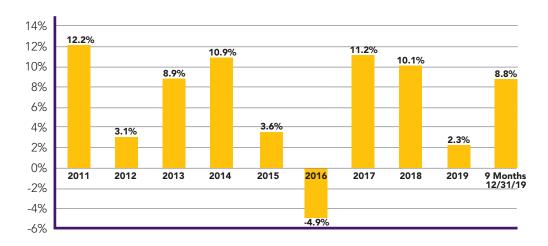
Total endowment portfolio market value was \$99.9 million as of December 31, 2019, allocated as shown in the accompanying table.



Annual Fiscal Year Performance

The Investment Committee takes a long-term approach, over full market cycles, to assess the performance of the portfolio. The benchmark the committee uses to assess performance is net of fees and is diversified based on the strategic allocation of the Russell 3000, MSCI EAFE, HFR Strategic and BarCap Aggregate Bond indices. The benchmark is currently weighted 30% Russell 3000, 30% MSCI EAFE, 20% HFR Strategic and 20% BarCap Aggregate Bond.

10-Year Annualized Returns 12/31/15 12/31/16 12/31/17 12/31/18 12/31/19 Total Return 4.3% 3.6% 4.0% 7.2% 6.8% Benchmark 4.0% 3.0% 3.7% 6.7% 6.5%



REPORT OF **INDEPENDENT AUDITORS**

The Audit Committee reviewed and discussed the audited financial statements for the nine month period ended December 31, 2019 with management and Lumsden & McCormick, LLP (L&M), the Foundation's independent auditor. The committee also concluded that L&M's provision of non-audit services, including tax preparation, is compatible with L&M's independence. The audited financial statements follow.

The Board of Directors Chautauqua Foundation, Inc.

We have audited the accompanying statements of financial position of Chautauqua Foundation, Inc. (the Foundation) as of December 31, 2019 and March 31, 2019, and the related statements of activities and cash flows for the nine month period April 1, 2019 through December 31, 2019 and the year ended March 31, 2019, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of December 31, 2019 and March 31, 2019 and the results of its operations, changes in net assets and cash flows for the nine month period April 1, 2019 through December 31, 2019 and the year ended March 31, 2019, in accordance with accounting principles generally accepted in the United States of America.

April 24 2020

STATEMENTS OF FINANCIAL POSITION

| | December 31, 2019 | March 31, 2019 |
|---|--------------------------|-------------------------|
| Assets: | | |
| Cash | \$ 1,240,824 | \$ 1,978,465 |
| Contributions receivable (Note 2) | 2,820,471 | 3,612,803 |
| Investments (Note 3) | 101,252,805 | 94,167,163 |
| Split-interest agreements | 4,194,626 | 4,027,619 |
| Other assets | 395,000 | 726,662 |
| | \$ 109,903,726 | \$ 104,512,712 |
| Liabilities and Net Assets: Liabilities: Payable to the Institution (Note 4) Accounts payable and accrued expenses | \$ 2,020,247 245,968 | \$ 4,211,504 215,252 |
| | 2,266,215 | 4,426,756 |
| Net Assets (Note 5): | | |
| Without donor restrictions | 4,703,274 | 4,391,263 |
| With donor restrictions | 102,934,237 | 95,694,693 |
| | 107,637,511 | 100,085,956 |
| | \$ 109,903,726 | \$ 104,512,712 |

See accompanying notes

STATEMENTS OF **ACTIVITIES**

Nine Months Ended December 31, 2019

| | Net Assets | | | | | |
|---------------------------------------|------------|-------------------------------|----|----------------------------|----|-------------|
| | | Without Donor Restrictions | | With Donor Restrictions | | Total |
| Revenues: | | | | | | |
| Contributions: | | | | | | |
| Chautauqua Fund | \$ | - | \$ | 4,291,683 | \$ | 4,291,683 |
| Endowment | | 49,936 | | 1,192,855 | | 1,242,791 |
| Other | | - | | 6,145 | | 6,145 |
| Change in value of | | | | | | |
| split interest agreements | | - | | 167,007 | | 167,007 |
| Investment income | | 349,314 | | 7,810,413 | | 8,159,727 |
| Total revenues | | 399,250 | | 13,468,103 | | 13,867,353 |
| Expenses: | | | | | | |
| Direct support: | | | | | | |
| Chautauqua Fund | | 4,291,683 | | - | | 4,291,683 |
| Endowment direct support | | - | | - | | - |
| Support from other funds | | 22,199 | | - | | 22,199 |
| Indirect support | | 1,680,492 | | - | | 1,680,492 |
| General and administrative | | 321,424 | | - | | 321,424 |
| Total expenses | | 6,315,798 | | - | | 6,315,798 |
| Net assets released from restrictions | | 6,228,559 | | (6,228,559) | | - |
| Change in net assets | | 312,011 | | 7,239,544 | | 7,551,555 |
| Net assets - beginning | | 4,391,263 | | 95,694,693 | | 100,085,956 |
| Net assets - ending | \$ | 4,703,274 | \$ | 102,934,237 | \$ | 107,637,511 |

Year Ended March 31, 2019

| | | | Net Assets | |
|---------------------------------------|----|------------------------------|----------------------------|-------------------|
| | D | Without onor Restrictions | With Donor Restrictions | Total |
| Revenues: | | | | |
| Contributions: | | | | |
| Chautauqua Fund | \$ | - | \$ 4,962,944 | \$ 4,962,944 |
| Endowment | | 14,294 | 8,247,390 | 8,261,684 |
| Other | | - | - | - |
| Change in value of | | | | |
| split interest agreements | | - | 180,869 | 180,869 |
| Investment income | | 112,103 | 2,002,200 | 2,114,303 |
| Total revenues | | 126,397 | 15,393,403 | 15,519,800 |
| Expenses: | | | | |
| Direct support: | | | | |
| Chautauqua Fund | | 4,962,944 | - | 4,962,944 |
| Endowment direct support | | 4,383,407 | - | 4,383,407 |
| Support from other funds | | 48,583 | - | 48,583 |
| Indirect support | | 1,284,906 | - | 1,284,906 |
| General and administrative | | 419,202 | - | 419,202 |
| Total expenses | | 11,099,042 | - | 11,099,042 |
| Net assets released from restrictions | | 8,925,584 | (8,925,584) | - |
| Change in net assets | | (2,047,061) | 6,467,819 | 4,420,758 |
| Net assets - beginning | | 6,438,324 | 89,226,874 | 95,665,198 |
| Net assets - ending | \$ | 4,391,263 | \$ 95,694,693 | \$ 100,085,956 |

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See accompanying notes.

STATEMENTS OF CASH FLOWS

| | Nine Months Ended December 31, 2019 | Year Ended March 31, 2019 | |
|--|--|------------------------------|--|
| Operating activities: | | | |
| Change in net assets | \$ 7,551,555 | \$ 4,420,758 | |
| Adjustments to reconcile change in net assets to | | | |
| net cash flows from operating activities: | | | |
| Net realized and unrealized gains | (6,736,377) | (755,852) | |
| Changes in other operating assets and liabilities: | | | |
| Contributions receivable | 792,332 | (2,250,745) | |
| Receivable from split interest agreements | (167,007) | (180,869) | |
| Other assets | 331,662 | 44,650 | |
| Payable to the Institution | (2,191,257) | 1,237,263 | |
| Accounts payable and accrued expenses | 30,716 | 15,976 | |
| Amounts held in custody for others | - | (195,203) | |
| Net operating activities | (388,376) | 2,335,978 | |
| Investing activities: | | | |
| Purchases of investments | (7,410,566) | (7,642,573) | |
| Proceeds from sales of investments | 7,061,301 | 5,564,493 | |
| Net investing activities | (349,265) | (2,078,080) | |
| Net change in cash | (737,641) | 257,898 | |
| Cash - beginning | 1,978,465 | 1,720,567 | |
| Cash - ending | \$ 1,240,824 | \$ 1,978,465 | |

See accompanying notes.

NOTES TO FINANCIAL STATEMENTS

1. Summary of Significant Accounting Policies:

Organization and Purpose:

Chautauqua Foundation, Inc. (the Foundation) was established in 1937 to raise, invest and reinvest funds to support the mission of Chautauqua Institution (the Institution) to provide cultural, educational, religious and other programs to a large and diverse audience.

Effective December 31, 2019, the fiscal year-end of the Foundation was changed from March 31 to December 31. Accordingly, the accompanying financial statements include comparative activity for the nine months ended December 31, 2019 and the year ended March 31, 2019.

Subsequent Events:

The Foundation has evaluated events and transactions for potential recognition or disclosure through April 24, 2020, the date the financial statements were available to be issued.

Tax Status:

The Foundation is a 501(c)(3) corporation exempt from income taxes under Section 501(a) of the Internal Revenue Code.

Cash:

At various times, cash in financial institutions may exceed federally insured limits and subject the Foundation to concentrations of credit risk.

Investments:

Investments are stated at estimated fair value. The fair value of marketable securities is determined by quoted prices in active markets. The Foundation uses net asset value (NAV) per share (or its equivalent) as a practical expedient to determine the fair value of investments that (i) do not have a readily determinable fair value predicated upon quoted prices in active markets, and (ii) have the attributes of an investment company or prepare their financial statements consistent with the measurement principles of an investment company (Note 8).

Contributions:

Contributions, including unconditional promises to give, are reported at fair value at the date received. Gifts are reported as restricted support if they are received with donor stipulations that limit their use. When a donor restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Contributions that are expected to be collected in future years are recorded at net realizable value. The discounts on those amounts are computed using an interest rate applicable to the year in which the promise is received. Amortization of the discount is included in contributions revenue in the statements of activities.

Conditional promises to give to the Foundation are not recorded as revenue until such time as the conditions are substantially met, and totaled \$41,963,000 and \$40,262,000 at December 31, 2019 and March 31, 2019.

Split-Interest Agreements:

The Foundation receives contributions in the form of split-interest agreements which consist primarily of charitable remainder trusts and pooled life income funds. The estimated receivable under these agreements are recorded at the net present value of the estimated future benefits to be received based upon the life expectancy of the income beneficiaries using an appropriate discount rate. Subsequent changes in value are recorded as change in value of split-interest agreements in the statements of activities. The value of underlying assets of the split interest agreements were approximately \$10,814,000 and \$10,373,000 at December 31, 2019 and March 31, 2019.

Support to the Institution:

Chautauqua Fund contributions are distributed to the Institution in the same year they are received by the Foundation.

Distributions from the restricted endowment funds are made pursuant to the Foundation's spending policy guidelines and donor stipulations. All other distributions are made in accordance with donor restrictions and for purposes approved by the Foundation's Board. For the period ended December 31, 2019, no endowment direct support was recognized.

Use of Estimates:

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Reclassification:

The financial statements for the year ended March 31, 2019 have been reclassified to conform with the presentation adopted for the period ended December 31, 2019.

2. Contributions Receivable:

| | | 12/31/19 | 3/31/19 |
|---|---|----------------------|----------------------------|
| Gross unconditional promises to give \$ Less unamortized discount | 5 | 3,029,507 209,036 | \$ 3,967,566 354,763 |
| \$ | 5 | 2,820,471 | \$ 3,612,803 |

Contributions receivable at December 31, 2019 are expected to be received over the periods shown below:

| 840,729 |
|-----------------|
| 2,188,778 |
| \$ 3,029,507 |
| \$ |

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NOTES TO FINANCIAL STATEMENTS

3. Investments:

Nine Months

unrealized gains

Ended 12/21/10 Restrictions

| 12/31/17 | | 3/31/17 |
|-------------------|---|---|
| \$ 1,440,549 | \$ | 2,923,593 |
| 45,155,065 | | 44,904,739 |
| 18,395,627 | | 16,538,288 |
| 21,664,595 | | 20,060,321 |
| 10,596,969 | | 9,740,222 |
| 4,000,000 | | - |
| \$ 101,252,805 | \$ | 94,167,163 |
| _ | \$ 1,440,549 45,155,065 18,395,627 21,664,595 10,596,969 4,000,000 | \$ 1,440,549 \$ 45,155,065 18,395,627 21,664,595 10,596,969 4,000,000 |

12/31/10

Investment activity reported in the Statements of Activities is as follows:

| Ended 12/31/19 | Re | estrictions | r | Restrictions | Iotai |
|--|-------|-------------|----|--------------|-----------------|
| Dividends and interest, net Net realized and | \$ | 72,056 | \$ | 1,351,294 | \$ 1,423,350 |
| unrealized gain | S | 277,258 | | 6,459,119 | 6,736,377 |
| | \$ | 349,314 | \$ | 7,810,413 | \$ 8,159,727 |
| | | | | | |
| Year Ended | Witho | out Donor | ٧ | With Donor | |
| 3/31/19 | Re | estrictions | F | Restrictions | Total |
| Dividends and | | | | | |

Without Donor With Donor

Destrictions

719,949

112,103 \$ 2,002,200 \$ 2,114,303

755,852

The Foundation has committed capital of approximately \$21,750,000 to private equity investments. As of December 31, 2019, the remaining obligation under these commitments totaled approximately \$8,930,000. These investments generally cannot be redeemed. Distributions from these investments are received as underlying investments are liquidated. At December 31, 2019, it is estimated the underlying assets will be liquidated over a period of approximately 5 to 15 years.

35,903

Liquidity for the Foundation's investments is as follows:

| | 12/31/19 | 3/31/19 |
|-----------------------------|-------------------|------------------|
| Redemption frequency: | | |
| Daily | \$ 64,991,241 | \$ 64,366,620 |
| Semi-annually | 12,215,787 | 11,297,217 |
| Semi-annually after initial | | |
| lock-up period expiring | | |
| December 2020 | 13,448,808 | 8,763,104 |
| Illiquid | 10,596,969 | 9,740,222 |
| | \$ 101,252,805 | \$ 94,167,163 |

4. Transactions with the Institution:

Distributions to the Institution include Chautauqua Fund contributions, appropriations from donor restricted endowment funds where the underlying restriction has been met and for purposes approved by the Foundation's Board.

Pursuant to an agreement between the Foundation and the Institution, the Foundation reimburses the Institution regularly for various personnel and administrative expenses and from time to time the Foundation receives monies intended for the Institution.

Total amounts due to the Institution is as follows:

| | 12/31/19 | 3/31/19 |
|---------------------------------|-----------------|-----------------|
| Endowment direct support | \$ 661,911 | \$ 2,058,506 |
| Board-designated appropriations | 1,000,000 | 2,000,000 |
| Other | 358,336 | 152,998 |
| | \$ 2,020,247 | \$ 4,211,504 |

For the year ended March 31, 2019, the Institution agreed to reimburse the Foundation in the amount of \$350,000 for indirect support provided by the Foundation on behalf of the Institution. This amount was included as a receivable in other assets and as a reduction of indirect support in the accompanying statements of financial position and activities, respectively. There was no such agreement for the nine months ended December 31, 2019.

In May 2016, the Foundation obtained a \$25,000,000 bank revolving credit note to facilitate financing the renovation of the Institution's Amphitheater. The note is available until April 1, 2022 and has step down provisions to \$15,000,000 on April 1, 2020 and \$5,000,000 on April 1, 2021. The note bears interest at the LIBOR flex rate plus 1%, and contains a covenant requiring the Foundation to maintain a minimum balance in marketable securities or cash of \$25,000,000. Additionally, the Foundation provides a negative pledge on all of its assets, and the note is guaranteed by the Institution. No borrowings on the arrangement were outstanding at December 31, 2019 and March 31, 2019.

Pursuant to a promissory note entered into between the Foundation and Institution, all amounts advanced under the bank revolving credit note for the benefit of the Institution will be repaid to the Foundation with interest at the Internal Revenue Service's applicable federal rate for mid-term borrowings.

5. Net Assets:

The Foundation's financial position and activities are reported according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. Net assets with donor restrictions are those whose use has been limited by donors for a specified time period, purpose or to be maintained by the Foundation in perpetuity.

The composition of net assets without donor restrictions is as follows:

| | 12/31/19 | 3/31/19 |
|--|----------------------------|----------------------------|
| Board-designated endowments Unrestricted gifts | \$ 3,706,438 996,836 | \$ 3,431,848 959,415 |
| - | \$ 4,703,274 | \$ 4,391,263 |

Net assets with donor restrictions that are purpose or time restricted are comprised of unappropriated endowment gains and restricted gifts as follows:

| | 12/31/19 | 3/31/19 |
|--------------------------------|------------------|------------------|
| Gains - specified endowments | \$ 12,328,732 | \$ 7,825,300 |
| Gains - unspecified endowments | 3,849,586 | 2,465,964 |
| Other restricted gifts | 320,713 | 744,323 |
| | \$ 16,499,031 | \$ 11,035,587 |

Net assets with donor restrictions that represent the accumulated principal of endowment gifts that have been restricted by donors to be maintained by the Foundation in perpetuity are comprised of the following endowment gift categories:

| | 12/31/19 | 3/31/19 |
|------------------------|------------------|------------------|
| Specified endowments | \$ 63,579,054 | \$ 62,074,028 |
| Unspecified endowments | 22,856,152 | 22,585,078 |
| | \$ 86,435,206 | \$ 84,659,106 |

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the donor requires the Foundation to retain as a fund of perpetual duration. The Foundation permits spending from underwater endowment funds unless otherwise precluded by donor intent or relevant laws. Deficiencies of this nature exist in two donor restricted endowment funds, which together have an original gift value of \$42,885 and a deficiency of \$9,615 as of December 31, 2019.

6. Retirement Plan:

The Foundation participates in a 403(b) retirement plan for substantially all employees, subject to plan conditions. The Foundation contributes 10% of the employee's gross pay each year. Funded contributions and costs totaled approximately \$68,000 for the nine months ended December 31, 2019 and \$93,000 for the year ended March 31, 2019.

7. Financial Assets Available for Operating Purposes:

The Foundation obtains financial assets primarily through contributions and investment income. The financial assets are acquired throughout the year to help meet the Foundation's cash needs to provide direct and indirect support to the Institution and for general expenditures in accordance with the Foundation's spending policy.

8. Fair Value Measurements:

As described in Note 1, the Foundation's investments are stated at estimated fair value. The fair values of these assets are determined as follows:

| | 12/31/19 | | | | | | | | |
|--|---|----|---------------------------------------|--|--|--|--|--|--|
| | Quoted Prices in Active Markets | | | | | | | | |
| Cash Equities Fixed income Hedge fund Private equity Select equity | \$ 1,440,549 45,155,065 18,395,627 - - | \$ | 21,664,595 10,596,969 4,000,000 | | | | | | |
| | \$ 64,991,241 | \$ | 36,261,564 | | | | | | |
| | | | | | | | | | |

| Quoted | | | | |
|-------------|--|-------------------------------|--|--|
| Active | Markets | Net Asset Value | | |
| equities 44 | 2,923,593 4,904,739 6,538,288 - - - | \$ 20,060,321 9,740,222 | | |
| · · · | 4,366,620 | \$ 29,800,543 | | |

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NOTES TO FINANCIAL STATEMENTS

9. Endowment Assets:

The Foundation's endowment assets are comprised of board-designated endowments and donor restricted endowments to be held in perpetuity. The Foundation has adopted investment and spending policies for endowment assets that attempt to provide returns sufficient to address the purposes of the assets over the long term. According to the Foundation's spending policy for direct and indirect support to the Institution, as well as general and administrative expenses, total spending should range from 3% to 6.5% of the beginning of year market value of the Foundation's endowment investment assets. Distributions from the board-designated endowment funds are made at the discretion of the Foundation's Board.

The Foundation's Board has interpreted the New York Prudent Management of Institutional Funds Act (NYPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of donor endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions (a) the original value of gifts donated to be maintained in perpetuity, (b) the original value of subsequent gifts to the endowment fund, and (c) accumulations to the endowment fund made in accordance with the direction of a donor gift instrument at the time the accumulation is added to the fund. In accordance with NYPMIFA, the Foundation considers the following factors to appropriate or accumulate donor restricted endowment funds:

- Duration and preservation of the fund
- Purposes of the Foundation and the fund
- General economic conditions
- Possible effects of inflation and deflation
- Expected total return from income and appreciation of investments
- Other Foundation resources
- Where appropriate and circumstances would otherwise warrant, alternatives to expenditure of the endowment fund, giving due consideration to the effect that such alternatives may have on the Foundation
- Investment policy of the Foundation

Investment activity is allocated among the endowment assets based upon their proportionate share of the investment portfolio. Investment activity related to the board-designated endowment is shown as an increase (decrease) in net assets without donor restrictions. Investment income related to the donor-restricted endowments is reported as an increase (decrease) to net assets with donor restrictions until appropriated in accordance with the Foundation's spending policy.

The Foundation's endowment investment assets activity for the nine months ended December 31, 2019 and the year ended March 31, 2019 is as follows:

| | thout Donor Restrictions | | With Donor | Rest | trictions | | |
|---|--|--------------------------------------|---|------------------------------------|-----------------------------------|----|---|
| Nine Months Ended 12/31/19 | Board- | Unappropriated Earnings on Perpetual | | Accumulated Principal of Perpetual | | | |
| | Designated | | Endowments | | Endowments | | Total |
| Endowment assets – beginning of period Investment income Contributions Appropriated | \$ 3,431,848 308,524 49,936 (83,870) | \$ | 10,291,264 7,804,230 - (1,917,176) | \$ | 77,434,922 - 1,996,943 - | \$ | 91,158,034 8,112,754 2,046,879 (2,001,046) |
| Endowment assets – end of period | \$ 3,706,438 | \$ | 16,178,318 | \$ | 79,431,865 | \$ | 99,316,621 |
| Year Ended 3/31/19 Endowment assets – beginning of year Investment income Contributions Appropriated | \$ 5,508,969 77,613 14,294 (2,169,028) | \$ | 12,210,738 1,994,581 - (3,914,055) | \$ | 71,401,989 - 6,032,933 - | \$ | 89,121,696 2,072,194 6,047,227 (6,083,083) |
| Endowment assets – end of year | \$ 3,431,848 | \$ | 10,291,264 | \$ | 77,434,922 | \$ | 91,158,034 |

10. Expenses by Nature and Function:

| | | Prog | | | | | |
|-----------------------------|-----|-------------|------|---------------|----|-----------------------------|-----------------|
| Nine Months Ended 12/31/19 | Dir | ect Support | Indi | irect Support | _ | ieneral and ministrative | Total |
| Fund appropriations | \$ | 4,313,882 | \$ | - | \$ | - | \$ 4,313,882 |
| Personnel costs | | - | | 1,213,072 | | 234,081 | 1,447,153 |
| Travel and hospitality | | - | | 144,427 | | 21,414 | 165,841 |
| Professional and consulting | | - | | 134,884 | | 37,862 | 172,746 |
| Other | | - | | 188,109 | | 28,067 | 216,176 |
| | \$ | 4,313,882 | \$ | 1,680,492 | \$ | 321,424 | \$ 6,315,798 |

| | Program | | | | | | |
|----------------------------------|---------|--------------|------|---------------|----|-----------------------------|------------------|
| Year Ended 3/31/19 | Di | rect Support | Indi | irect Support | _ | ieneral and ministrative | Total |
| Fund appropriations | \$ | 9,394,934 | \$ | - | \$ | - | \$ 9,394,934 |
| Personnel costs | | - | | 1,071,711 | | 304,629 | 1,376,340 |
| Travel and hospitality | | - | | 179,155 | | 43,791 | 222,946 |
| Professional and consulting | | - | | 207,952 | | 43,480 | 251,432 |
| Other | | - | | 176,088 | | 27,302 | 203,390 |
| Reimbursement by the Institution | | - | | (350,000) | | - | (350,000) |
| | \$ | 9,394,934 | \$ | 1,284,906 | \$ | 419,202 | \$ 11,099,042 |

The financial statements report certain categories of expenses that are attributable to program and supporting functions. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include personnel costs, which are allocated based on estimates of time and effort.

11. Risks and Uncertainties:

On January 31, 2020 the United States Secretary of Health and Human Services (HHS) declared a public health emergency related to the global spread of coronavirus COVID-19, and a pandemic was declared by the World of Health Organization in February 2020. As a result, the financial markets and the Foundation's investments experienced a significant decline in value. The extent of the impact of COVID-19 on the Foundation's financial performance will depend on further developments, including the duration and spread of the outbreak, and the impact on the financial markets, the Foundation's donors and the Institution, all of which cannot be predicted.

JARED JACOBSEN ENDOWED CHAIR FOR THE ORGANIST

AT CHAUTAUQUA INSTITUTION

Many Chautauquans will never forget the day we learned that Jared Jacobsen, our beloved long time organist, was killed in a car accident following the close of the 2019 assembly season.

While all who loved Jared will never fully wrap our heads around his loss, many pledged to find ways to honor his memory and the countless contributions he made to our community. Thanks to the generosity of several thoughtful donors, the Jared Jacobsen Endowed Chair for the Organist at Chautauqua Institution has been established. The Reeve family, led by Gary and Colleen Reeve, along with the late Rev. George Tutwiler, created this endowed chair to pay tribute to Jared in gratitude for his service to Chautauqua as organist, choir director and faith leader since 1996.

Jared not only served this community in those capacities but contributed in many ways beyond them — as a friend, a passionate advocate for others and for Chautauqua, a keeper of tradition and a force for innovation. This chair will serve as a permanent reminder of what he meant to all who had the privilege of hearing him play the 112-year-old Massey

Memorial Organ in the Amphitheater. It will also enable the Institution to recruit and retain a world-class organist to fill this position that is central to Chautauqua's worship experience.

Rev. Tutwiler — a talented recitalist, conductor and lecturer in his own right — found great joy in his music, his faith, and his relationships with family and friends. He combined his musical gifts and his Christian faith in his vocation as a church musician. Over the years, he developed a vast network of acquaintances at Chautauqua including his dear friend Jared. George was shocked and deeply saddened when he learned of Jared's death. Several months later, shortly before his own passing at age 81, George was pleased to have the opportunity to honor Jared's memory with his gift to this endowment.

The Reeve family also found comfort in paying tribute to Jared. Gary Reeve grew up singing starting as a soprano at age 10, participating as a young adult as a tenor in his church choir, and in high school and college programs. He has sung in the choir at Chautauqua since 1990. Gary was in awe of Jared, of how the iconic organist and choir director gave his all every

summer, "sharing his priceless and most precious gifts." That admiration is what inspired the Reeve family to initiate the fund in Jared's memory.

"Simply stated, Chautauqua loved Jared, and Jared loved Chautauqua," Gary said. "Jared exemplified Chautauqua. It is only fitting that his enduring devotion and great love will always be remembered forever through the Jared Jacobsen Endowed Chair for the Organist at Chautauqua Institution." A bittersweet memory Gary carries of Jared was at the end of last summer, when Jared told him, "This season was the best I've ever had."

The Chautauqua Foundation is deeply grateful to the Reeve family and Rev. Tutwiler for making this tribute possible along with the many Chautauquans who provided gifts in memory of Jared. If you are interested in helping to grow this endowment, please contact the Office of Advancement at 716-357-6404 or advancement@chq.org.





ENDOWMENT FUNDS

UNSPECIFIED FUNDS \$27,889,859 Net Assets

New funds are designated in orange. Income and principal may be distributed from the funds denoted with a teal dot.

- Paul M. Alexander Fund
- Mary Apple Fund

Katherine G. Bailey Fund

Arthur S. & Barbara F. Banner Endowment for Chautauqua

Robert and Je'Anne Bargar Endowment

Zoe and Ken Barley Endowment

Beatrice B. Bates Fund

Nancy and Dick Bechtolt Fund

Thomas and Jane Becker Endowment

Josephine A. Bell Endowment for Chautaugua

Bemus Fund for Chautaugua

Gordon Benn Fund

Alan J. and Mary Hough Blair Fund

•The Erika Block Fund for Chautauqua

Martha Borowsky Endowment Fund

Bosland Family Fund

Boyle Family Fund

Barbara A. and Patrick James Brady III Endowment for Chautauqua

Sara E. Bradley Endowment for Chautaugua

Barbara and William Branch Fund

Daniel and Wanita Bratton Endowment

Lillian Brink Endowment Fund

Gary M. and Willow R. Brost Endowment for Chautaugua

Henrietta T. Campbell Fund

Maxine M. Carleton Fund

Katharine J. Carnahan Endowment

Barbara P. and Howard E. Chadwick Fund

Genevieve Chaney Fund

Julia and William Clinger Fund

Marion and Eugene Cohen Fund

Ruth K. Collyer Endowment

Jack and Marcia Connolly Fund for Chautauqua

•The Mildred K. Cooper Fund for Chautauqua

William F. and Thelma L. Cooper Endowment for Chautauqua

Helen and George L. Cornell Fund

Katharine and Robert W. Cornell Fund

Sarah A. Corns Fund

Martha S.H. Cowles Fund

Helen T. and Ralph E. Crockett Endowment

Laura and Brad Currie Endowment for Chautaugua

Elizabeth Danielson Fund

Charles and Rebecca Denton Endowment for Chautauqua

Dietrich Family Endowment at Chautauqua

Martha T. and Morgan O. Doolittle Fund

Lora Lee and Bob Duncan Endowment

Ann O. Edison Endowment

Albert C. Elser II Fund

Cordelia C. Ensign Fund
James E. Erickson Fund

Helen C. Estabrook Fund

Agnes H. and Hal A. Fausnaugh Fund

Fetterolf Family Fund

George L. Follansbee, Jr. and Gay E. Didget Endowment for

James L. Flynn and Shirley Mix Flynn Endowment for Chautaugua

Joanne Babcock Fuller Endowment

Gelb Family Endowment for Chautaugua

William R. and Betsy Callicott Goodell Endowment

Kathleen M. and Donald C. Greenhouse Endowment for Chautaugua

Jean Edgcumbe Groff Endowment for Chautauqua

Groninger Family Fund

Habenicht Family Fund

Felicia Grace Hall Fund

Tirzah H. Hall Fund

• Sarah R. Hankey Fund for Chautauqua

Diana and Samuel Harbison Endowment

Walter O. and Joan S. Harf Fund

Heber R. Harper Fund

Drs. Thomas J. and Patricia H. Hasbach Endowment for Chautaugua

Eleanor McKnight Haupt Endowment for Chautauqua

Lisa Heinz Endowment for Chautauqua

Dorothy S. and William F. Hill, II Endowment for Chautauqua Holden Family Fund

The Burritt and Joanne Hubbard Family Fund

• Margaret A. Hukill Endowment for Chautauqua

Charles R. Hunter, Jr. Fund

Esther M. Huntoon Fund

Verna Jackson Memorial Endowment for Chautauqua

James Family Fund

Donald D. Jansen Endowment for Chautauqua

Katherine King Karslake Fund

Ronald L. and Rosie C. Kilpatrick Endowment

Georgiana Bole King Endowment

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•The Lawrence G. Knecht Fund Knox Family Endowment

Frank and Bitsy Koehler Endowment for Chautaugua

Konneker Fund

Mary E. Kuhns Fund

Robert and Susan Laubach Endowment

LeClere Family Endowment

The Lemonade Fund

Elizabeth S. & Reginald A. Lenna Fund

Stella C. Logan Fund

Sara M. and Robert S. Lucas Fund

Stan and Sara Lundine Fund

Lyndall Family Fund

Ann and Charles H. Lytle Endowment

Jeannette B. Mainwood Fund

Gerald and Dorothea Maloney Endowment

Clara Masik Endowment

Lillian W. Masters Endowment for Chautauqua

Candace and Scott Maxwell Fund

Mary E. McCarn Fund

Mary Jane and Donald McClurg Endowment

Margaret C. Mercer Endowment

Richard H. Miller Fund

Dawson E. Charlotte B. Molyneaux Endowment

Jane C. Morgan Fund

Lewis W. & Katherine C. Morgan Fund

James R. Morris III Fund

The George E. and Susan Moran Murphy Family Fund

Orlov Family Fund for Chautauqua

Robert B. and June A. Osburn Fund

Robert Pace Endowment Fund

Mary C. and James A. Pardo, Jr. Endowment for Chautauqua

Mary C. and William H. Park Fund

Mary Lou Cady Parlato Endowment for Chautauqua

Charles E. and Gladys W. Peirce Fund

Donald R. Pembridge and Rosalie H. Pembridge Endowment

for Chautauqua

Margaret Penn Fund

Sheila Penrose and Ernest Mahaffey Endowment for Chautauqua

Steven W. and Barbara P. Percy Endowment for Chautauqua

Helen Pickup-Hyman Fund

Mary Ellen Pindyck Fund

Sam and Petey Tinkham Price Family Fund

• Evelyn Joyce Ramsdell Fund

Mary Oram Reading Fund

• Agnes H. Reigart Fund

Renjilian Family Fund

Elaine Y. Rieser Endowment for Chautaugua

William Rittman Fund

Mary Ritts Endowment

Walter Roberts Fund

David M. and Sarah A. Rosen Endowment for Chautauqua

Stephanie Rosenblatt Fund

Doris H. Ruslink Fund

Harper G. and Blanche Billings Rusterholtz Fund

• Herbert B. Sachse Fund

Howie and Bobby Schiller Endowment for Future Generations of Chautauguans

Newton B. Schott, Jr. and Antoinette L. LeQuire-Schott Endowment

Barbara and John Schubert Endowment Fund

Dr. O. Peter Schumacher Fund

Helene J. Schwartz Endowment for Chautauqua

Mary Jo Schweizer Endowment for Chautauqua

Jo and Bill Selnick Fund

Emma O. and H. Parker Sharp Fund

Jane R. and Walter C. Shaw, Jr. Fund

Ralph C. Sheldon, Jr. Fund

Dorothy E. Shepherd Fund

Allen and Elaine Short Endowment for Chautauqua

Bert W. and Joanne R. Simons Endowment

Elizabeth M. Smith Memorial Endowment for Chautauqua

J. Vance Smith and Robert M. Smith Fund

Nancy Coburn Snyder Endowment Fund

George T. and Margaret D. Snyder Endowment for Chautauqua

Thomas H. and Joan Stevens Family Endowment for Chautauqua

Betty P. and J. Bruce Stromgren Fund
 Ann H. and Daniel F. Sullivan Endowment for Chautaugua

The Robert C. and Patricia D. Switzer Family Fund

Tate Family Fund

Eleanor M. Thomas Fund

The Susan and John Turben Foundation Endowment for

Chautauqua

Joseph & Elizabeth Verlie Endowment

Carl A. and Mary Louise Viehe Family Endowment

Debby and Dick Wade Endowment for Chautauqua

Nina and Norman Wain Family Endowment for Chautauqua Carol and Bill Ward Endowment for Chautauqua

Evelyn Wargo Endowment

Charles and Lois Weaver Fund

Nina T. Wensley Fund Helen N. White Fund

Robert O. Wilder Family Fund

•The Mary S. Wilsdon Fund for Chautauqua Betty Offutt Wood and BRAVAS Endowment for Chautauqua

Henry L. Wood Fund

John B. Yoder Endowment for Chautauqua

Robert and Virginia Young

The Deborah and Allen Zaretsky Fund Stephen J. Zenczak and Patricia E. Feighan Endowment for

Chautaugua

General Endowment Fund

SPECIFIED FUNDS \$71,729,498 Net Assets

New funds are designated in orange.

PHYSICAL MAINTENANCE FUNDS \$13,564,946 Net Assets

Buildings and Structures \$11,389,320 Net Assets

Amphitheater Endowment Fund

 $\label{eq:continuous} \mbox{\sf Jack}\ \mbox{\sf G.}\ \mbox{\sf and}\ \mbox{\sf Elizabeth}\ \mbox{\sf L.}\ \mbox{\sf Armstrong}\ \mbox{\sf Fund}\ \mbox{\sf for}\ \mbox{\sf Youth}\ \mbox{\sf Facilities}$

Bellinger Hall Maintenance Endowment

The Francis and Susan Bonsignore Youth Facilities Fund

Bratton Theater Endowment Fund

Carnahan-Jackson Endowment for Dance Studio Maintenance

Chautauqua Opera Guild Endowment for Connolly

Residence Hall

Children's School Fund

The CLSC Class of 2000 Mosaic Fund

Mary E. Collier Memorial Fund

Connolly Residence Hall Endowment

Coyle Pavilion Fund

Crowder Family Youth Endowment Fund

Department of Religion Physical Facilities Fund

Mina Miller Edison Fund

The Dorothy J. Forney Memorial Fund

Fowler-Kellogg Art Center Endowment

The Joseph and Anna Gartner Foundation Endowment for

Bonnefoux-McBride Hall

Golf Course Maintenance and Growth Fund

The Seth A. and Helen F. Goodwin Fund to Maintain the

Pier Building

Kitty and Bluie Greenberg Amphitheater Endowment

Hagen-Wensley Guest House Endowment

Helen Heinz Sample Fund

Hitchcock Room Maintenance Fund

The Forest B. Irwin Fund for Bowling Green Maintenance

The Knox Fund for Youth Facilities

Elizabeth S. Lenna Hall Endowment Fund

The Helen Colvill Lincoln Fund to Maintain Lincoln

Memorial Dormitory

Jackie Lynch Studio Endowment

The Massey Memorial Organ Fund

The McClure Shuffleboard Fund

McKnight Hall Maintenance Endowment

Miller Edison Cottage Endowment

Kimberly and Robert Myers Dance Facilities Endowment

The Oliver Archives Center Endowment Fund

The I. Hale and Judy Oliver Fund for Bratton Theater

I. Hale and Judy Oliver Endowment for Connolly Residence Hall

The Rait Family Fund

The Ann Simpson Rice Youth Fund

School of Music Facilities Endowment

The Sharpe/Trefts Memorial Fund

Strohl Center Endowment

The Susan and John Turben Fund for Bratton Theater

The Sybil and Stuart Willen Fund for Bratton Theater

Youth Facilities Fund

Specific Gardens and Parks \$1,571,422 Net Assets

The Reid B. Babcox Memorial Garden Terrace Endowment

The Bell/Ritts Garden Fund

Arline and Ralph Bernstein Memorial Rain Garden Fund

The Bishop's Garden Fund

Selina W. Braham Memorial Garden Fund

Judge W. Walter Braham Garden Fund

Dr. Daniel and Wanita Bratton Garden Fund

The Henrietta T. Campbell Garden Fund

Carnahan-Jackson Memorial Garden Fund

The Carothers Family Garden Fund

The Kirk David Casto Memorial Garden Fund

Jean Chadwick Memorial Garden Fund

The CLSC Class of 1982 Helen W. Giacobine Garden Fund

Connolly Family Gardens and Fountains Endowment

The Cornell Garden Fund

DeeDee's Garden Endowment

The Ehrenreich Family Fund

The Fausnaugh Family Garden Fund

J. Marcus and Ellen Bernstein Fultz Family Gardens

Peggy Foley Memorial Garden Fund

The Jean Rice Goodell Garden Fund

The Robert Y. Gromet Family Garden Fund

The Mary Kimball Haker Memorial Garden Endowment Fund

The Eleanor McKnight Haupt Fund

The Holden Garden Fund

Patricia K. Ives Memorial Beautification Fund

Melvin Johnson Sculpture Garden Endowment

Henrietta Ord Jones Memorial Fund

The JoAnn Jubell Memorial Fund

The Judson Park Fund

Ryan Kiblin Memorial Stormwater Park Endowment

Janet F. and Arthur C. LeVan, Sr. Garden Fund

Joan Lincoln Garden Fund

The Wilfred B. McCune Memorial Garden Fund

Miller Edison Cottage Garden Endowment

Mary Louise Molyneaux Garden Fund

Penneys Garden Endowment

Ride/Savage Memorial Garden Fund

Timothy Ritacco Play Area Endowment

The Michael M. Ross Garden Fund

The Mme. Shao Fang Sheng Garden Fund

Toni Sterman Memorial Garden

The Stephen Toms Garden Fund

Randall E. Widrig Memorial Garden Fund

Nancy Hyde Wilbur Memorial Fund

The Dr. Alan Winkelstein Garden Fund

The Roy and Dorothy Wissel Garden Fund

The Frank Lloyd Wright Garden Fund

The Frank Lloyd Wright School of Architecture and Taliesin Fellowship Garden Fund

General Grounds and Gardens \$604.204 Assets

D.A.R. Flag Fund

Garden Beautification Fund

Lake, Grounds, and Public Spaces Endowment

Louise Marshall Lincoln Memorial Garden Fund

The Constance Lincoln Newbury Memorial Garden Fund

The Walter C. Shaw, Jr. Family Tree Fund

Tree Fund

Watters Family Fund

EDUCATION & YOUTH FUNDS \$14,100,970 Net Assets

Lectureships \$10,158,093 Net Assets

10:45 Lecture Platform Endowment

Malcolm Anderson Lecture Fund

The Sondra R. and R. Quintus Anderson Lectureship

Helen S. and Merrill L. Bank Lectureship

David and Wendy Barensfeld Lectureship Fund

The Crawford N. and May Sellstrom Bargar Lectureship in Business and Economics

Robert S. Bargar Memorial Lectureship

The Arnold and Jill Bellowe Lectureship

Berglund-Weiss Lectureship Fund

June and Albert Bonyor Lectureship Fund

Dr. Edwin Prince Booth Memorial Lectureship Fund

The Boyle Family Lectureship Fund

Selina and Walter Braham Lectureship

The Richard Newman Campen "Chautauqua Impressions" Fund

Carnahan-Jackson Lectureship

Chautauqua Fellows Fund

William and Julia Clinger Lectureship

Beverly and Bruce Conner Endowment for Education

The Joseph H. DeFrees Memorial Lecture

The Edith B. and Arthur E. Earley Lectureship

The Eleanor Fund Lectureship Endowment

The Foglesong Family Lectureship Fund

The Chip and Gail Gamble Lecture Endowment Barbara A. Georgescu Lectureship Endowment

The Charles Ellsworth Goodell Lectureship in Government and Public Affairs

The Susan Hirt Hagen Lectures Fund

The Thomas L. Hagner and Linda Ulrich-Hagner Lectureship Fund

Travis E. and Betty J. Halford Lectureship Endowment

G. Thomas and Kathleen Harrick Lectureship Endowment



The Dr. Robert R. Hesse Lectureship

The Higie Family Lectureship

The Robert Jacobs Memorial Lectureship Fund

Richard W. and Jeannette D. Kahlenberg Lectureship Fund

The Kevin and Joan Keogh Family Fund

Barbara and Herb Keyser Fund

Donald West King, Sr. and Francis Lila Lee King Lectureship

The Oliver and Mary Langenberg Lectureship

The Reginald and Elizabeth Lenna Lectureship in Business and Economics

The Helen C. Lincoln Fund for International Programming The Louise Roblee McCarthy Memorial Lectureship

McCredie Family Fund

National Endowment for the Humanities Fund

Joseph A. Neubauer Lectureship in Science

Margaret Miller Newman Lectureship Fund

Kathryn Sisson Phillips Memorial Lectureship Fund

The Richard and Emily Smucker Endowment Fund

Marjorie and Frank Sterritte Lectureship

The Ethel Paris and Theodore Albert Viehe Lectureship John M. Wadsworth Lectureship on Free Market and

The Dorothy M. Wissel Lectureship

Libertarian Principles

Literary Arts \$1,282,260 Net Assets

The Baird-Fuller Memorial Fund

Caroline Roberts Barnum and Julianne Barnum Follansbee Fund

The Alice M. Bentley CLSC Memorial Fund

John H. Bliss Memorial Fund

Lowell & Frances Hyams Brentano Library Fund

Chautaugua Literary Arts Endowment

Chautaugua Prize Endowment Fund

C.L.S.C. Class of 1940 Endowment Fund

C.L.S.C. Class of 1948 Endowment Fund

The Louise Shaw Van Kirk Dill Fund

The Paul and Mary Jean Irion Endowment

The Mary Anne and John Morefield Endowment for the Enhancement of Poetry

The Bess Sheppard Morrison CLSC Fund

William A. Morrow Fund

Gail Anne Clement Olson Fund

The Martha and Scott Reading Fund

Grace Tongren Ross Fund for Smith Memorial Library

Smith Memorial Library Fund

Youth Activities \$661.345 Net Assets

Ward T. Bower Youth Activities Memorial Elizabeth Elser Doolittle Endowment Fund for Youth The Gelb Family Endowment Fund Cyril T. M. Hough and Lt. C. Randall Hough, USMC
Memorial Fund

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Other

\$1,999,272 Net Assets

Lillian Brink Education Fund

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FINE & PERFORMING ARTS FUNDS \$20,267,345 Net Assets

General

\$4,278,951 Net Assets

The John T. and Katherine G. Bailey Family Fund

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\$4,559,154 Net Assets

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HOPE FELTON-MILLER

Hope Felton-Miller was born in the Deep South during Jim Crow days, but in the eclectic port city of Savannah, Georgia. She was first introduced to Chautauqua in 1981, fell in love with the Institution and has been coming here with her husband, their four children and now 10 grandchildren in the years since. She described Chautauqua as her "happy place on earth," but said "it has always been a sorrow that it is less diverse than I would like. In more recent years, I've become increasingly concerned that [lack of diversity] is THE existential threat to Chautauqua."

Hope is not alone in her concern. Following wide community input, one of the cross-cutting imperatives of the Institution's strategic plan — 150 Forward — is a commitment to inclusion, diversity, equity and accessibility (IDEA). Hope generously named Chautauqua as a beneficiary for a planned gift to support diversity initiatives. In addition, she has helped provide seed money to advance immediate priorities including the hiring of a new full-time chief diversity officer position dedicated to helping prioritize IDEA in every aspect of the organization. This person will collaborate with staff, patrons and other stakeholders of Chautauqua to infuse the importance of IDEA into the culture and develop and implement a multi-year IDEA plan. That search process has resumed in the hope of hiring in early 2021.

Getting that right person, as Hope believes, will require not only someone who has a background in IDEA but also knows about culture change. She wanted to ensure Chautauqua had the resources to attract someone with that unique skill set and noted, "Cultural change is hard. Chautauqua has a very strong culture and the vast majority of that culture I find to be terrific.... But going out to seek and make diversity a priority has not been a part of the culture. I think it is a major challenge anytime you need to change a strong culture. It's more than just intent, we really have to be very smart about how we approach this challenge."

Hope has a background in business and science and is co-founder and principal of Felton Willis, a global market research firm. Describing people's experiences as shaping the bubbles in which individuals operate and form their views, she sees opportunities at Chautauqua for one's sphere of understanding to expand through this community's



dedication to lifelong learning. She believes that hearing, learning and being in conversation with those whose views are different helps to build empathy. It's something she personally finds deeply enriching, emphasizing that diversity be defined not just in terms of race — religious, socioeconomic and geographic diversity are key. Hope encouraged her fellow Chautauquans to have "open hearts and open ears.... There also needs to be some real skillful work in expanding our bubbles, [but] Chautauquans can do anything! They really can. When we get a challenge in the crosshairs, things can happen."

Chief of Staff and Vice President of Strategic Initiatives
Shannon Rozner described Hope as someone who is a
true partner in IDEA at Chautauqua, "sharing her time, her
experience and her passion in addition to her generous
donations. As a financial advisor, I helped many clients decide
how various causes fit into their estate plans. Rarely have I
seen someone approach that process with as much joy as
Hope. She dreams with us and then helps us craft a plan to
make the dreams we have for this organization become reality."
To which Hope said, "I guess I'm an optimist, but I think the arc
of history generally bends in a positive direction. So let's make
a little history."



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Wilson C. Price • May 1937 to August 1962 Mrs. E.J. Bellinger • August 1937 to October 1963 Mrs. L. D. Boal • August 1937 to August 1955 Samuel M. Hazlett • August 1937 to July 1956 James H. Matthews • August 1937 to 1939 Walter Roberts • August 1937 to March 1959 David L. Starr • August 1937 to 1951 Mrs. Livingston Hunter • August 1939 to 1942 Mrs. Dorothy Smith • August 1943 to 1950 Walter F. Rittman • August 1950 to September 1954 Harold F. Reed • August 1951 to August 1971 Mrs. Walter F. Rittman • August 1955 to January 1964 Paul N. Anderson • August 1955 to August 1965 Walter C. Shaw, Jr. • August 1956 to August 1974 John D. Hamilton • July 1959 to August 1971 Samuel P. Price, Sr. • August 1962 to August 1995 Mrs. Dorothy W. Cook • August 1964 to August 1987 Lewis W. Morgan • August 1964 to August 1990 Nancy Miller Arnn • August 1965 to August 1989 Richard H. Miller • August 1971 to August 1996 J. Donald Patton • August 1971 to August 1984 Howard G. Gibbs • August 1974 to August 1990 Oscar E. Remick • September 1975 to December 1976 Robert S. Bargar • August 1976 to August 1994 Mrs. Mary B. McDowell • August 1976 to August 1982 John S. Rogers • August 1976 to August 1986 David H. Carnahan • August 1976 to January 2000 George L. Cornell • August 1976 to August 2001 Joseph A. Neubauer • August 1977 to November 1983 Robert R. Hesse • January 1978 to November 1983 Richard L. Bechtolt • August 1982 to July 2006 Daniel L. Bratton • December 1983 to December 2000 Edward P. Boyle • August 1984 to August 1994 Frank E. McElree, Jr. • August 1984 to August 1996 H. David Faust • August 1986 to June 1988 Mary Frances Cram • August 1987 to August 1993 Robert B. Osburn • August 1989 to August 1996 Harold F. Reed, Jr. • August 1989 to August 2001 Eugene S. Cohen • August 1990 to August 1998 George L. Follansbee, Jr. • August 1990 to March 2004

Hal A. Fausnaugh • April 1990 to August 1994 R. Quintus Anderson • April 1991 to August 1995 William F. Hill, II • April 1991 to August 2005 Patricia Goldman • August 1992 to August 2003 Marilyn G. Levinson • August 1992 to August 2000 William H. Park • August 1993 to August 2005 William R. Goodell • August 1994 to August 2019 James G. Groninger • August 1994 to August 2019 William G. Karslake • August 1994 to August 1995 Thomas R. Bromeley • August 1995 to June 2001 vic gelb • August 1995 to August 2011 Selina P. Johnson • August 1996 to August 2008 Wilfred R. Konneker • January 1996 to August 2006 Lowell K. Strohl • August 1996 to February 2010 Miriam S. Reading • January 1997 to August 2006 Susan Moran Murphy • August 1998 to August 2018 Martin Coyle • August 2000 to November 2003 Wendy Cohen • August 2001 to May 2011 Scott McVay • January 2001 to December 2003 Allen Short • August 2001 to August 2005 John S. Connolly, Jr. • August 2003 to August 2018 Fred C. Gregory • August 2004 to August 2008 Thomas M. Becker • January 2005 to December 2016 Christopher H. Lytle • February 2005 to August 2014 John W. Burden, III • August 2005 to October 2007 Kathryn J. Lincoln • August 2005 to December 2011 I. Hale Oliver • August 2005 to August 2013 George T. Snyder • August 2006 to August 2007 Steven W. Percy • August 2007 to August 2015 John A. Corry • January 2008 to August 2013 Charlotte A. Fowler • August 2008 to December 2012 John E. Anderson • August 2008 to August 2016 Gary M. Brost • May 2010 to August 2016 Thomas B. Hagen • June 2011 to August 2017 John S. Kobacker • August 2011 to September 2016 Laura P. Currie • June 2012 to August 2017 Cathy L. Bonner • August 2013 to August 2019 P. James Brady • August 2015 to August 2016 Georgia M. Court • August 2016 to October 2017 John A. Milos • August 2016 to August 2019

Former Board Leadership

Walter Roberts August 1937 to August 1957

August 1967 to August 1971

John D. Hamilton

Richard H. Miller August 1971 to August 1996

William F. Hill, II August 1996 to August 2002

Steven W. Percv August 2008 to August 2015

Harold F. Reed August 1957 to August 1967

Lowell K. Strohl August 2002 to August 2008

Cathy L. Bonner August 2015 to August 2019

Coincides with term on the Chautauqua Institution's Board of Trustees ii Coincides with term as President of Chautaugua Institution

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P.O. Box 28, Chautauqua, NY 14722

2021 Annual Membership Meeting Saturday, August 21 • 9 a.m.